

# DAVID JULIAN PRICE

CSP | GSF | Australian Speakers Hall of Fame

The Short Guy Who Helps You **WALK TALL**

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*"Confidence isn't loud. It's clear. It's the quiet certainty that lets you walk into any room — and own it."*

## Who Is David Price?

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David Julian Price has spent more than four decades helping leaders do the one thing that changes everything: show up with confidence.

Whether it's a CEO addressing a hostile board, a councillor chairing their first budget meeting, or a subject-matter expert presenting to 500 people, David's clients share a common starting point. They know their content. What they don't always have is the confidence to deliver it — clearly, credibly, and with authority.

That's exactly what David provides. Through keynotes, workshops, masterclasses, and coaching, he has helped thousands of professionals in Australia and around the world transform knowledge into presence, hesitation into authority, and anxiety into impact.

Based in Perth, Western Australia, David works with major corporates, government bodies, associations, and international organisations — from Qantas to local councils, from Sydney to Dubai.

## The Problem David Solves

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Most leadership development focuses on what to do. David Price focuses on the confidence to do it.

There is a gap between capability and performance. Between what people know and what they actually project when it matters most. It shows up in the presenter who stumbles over their opening. The chair that lets the room run them. The leader who defers when they should decide.

David calls this the Confidence Gap — and closing it is his life's work.

His frameworks are practical, not theoretical. His delivery is warm, direct, and unforgettable. And his results speak for themselves: leaders who leave his programs walk taller, speak more clearly, and lead with a certainty that others can feel.

## The Frameworks Behind the Results

David's confidence-building work is grounded in three proprietary frameworks, refined over decades of real-world application:

- **The Trust Triangle (Credibility, Connection, Congruity)** — Genuine, grounded confidence that earns respect before you speak a word.
- **The Three V's (Verbal, Vocal, Visual)** — The tools to communicate with clarity, warmth, and authority in any situation.
- **The Three F's of Chairing (Fairness, Firmness, Focus)** — The confidence to run a room with fairness, firmness, and absolute focus.

Together, these frameworks address the full picture of confident leadership: what you say, how you say it, and how you carry yourself when it counts.

## What David Offers

<b>Confident Keynotes</b>	High-energy, story-driven presentations that shift mindsets and ignite action — tailored to your theme, your audience, your event.
<b>Confident Chairing Masterclass</b>	A deep-dive workshop for chairs and facilitators who want to run meetings with authority, fairness, and focus — and make every minute count.
<b>Confident Presenting Workshop</b>	A practical skills program for executives, professionals, and emerging leaders who know their content but want the confidence to deliver it brilliantly.
<b>The Confidence Accelerator</b>	A half-day or full-day intensive for individuals preparing for high-stakes presentations, board appearances, media interviews, or leadership transitions.
<b>Executive Coaching Retainer</b>	Ongoing 1:1 coaching for senior leaders who want a trusted advisor to sharpen their presence, their communication, and their confidence in the room.
<b>Walk Tall In-House Program</b>	A customised confidence-building program for teams, cohorts, or organisations — delivered on-site or virtually, branded to your context.

## Who Works With David

David's clients span sectors and seniority levels, united by a single goal: to show up with more confidence in the moments that matter most.

- Executives and senior leaders preparing for high-stakes presentations and board appearances
- Local government councillors and staff developing governance confidence and chairing skills

- Conference and event organisers seeking a speaker who moves audiences and shifts mindsets
- HR and L&D professionals building confidence capability across their organisations
- Emerging leaders stepping into roles that require a new level of presence and authority
- Technical experts and subject-matter specialists learning to communicate with confidence

## Credentials & Experience

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David's authority isn't just claimed — it's earned and independently recognised.

- Inducted into the Australian Speakers Hall of Fame
- Certified Speaking Professional (CSP) — the speaking profession's highest earned designation
- Global Speaking Fellow (GSF) — one of fewer than 70 speakers worldwide
- Past World President, Global Speakers Federation
- Academic qualifications in Education, Business Law, Corporate Governance, and Company Directorship
- Author of four books on meetings procedure and governance
- Speaking career spanning Australia, USA, UAE, Asia, and beyond
- Active member and past leader, Rostrum Australia — since 1980

| ***"You already know enough. Let's make sure the room knows it too."***

## Work With David

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